



THE MGE
DSO
SUMMIT!

**Nov. 11-15th
2025**

MGE Florida
Office

Build, Acquire, and Manage Your
Patient-Centered Multi-Practice Empire

There has **NEVER** been an Opportunity in Dentistry Like there is Today!



41.5% of dental practices in the US are owned by dentists aged 55 and older.



An estimated **20,000+** practices will hit the market in the next 5-10 years!



And while corporate buyers will acquire some of the larger ones, **MOST** won't be corporate targets.

The MGE DSO Summit is your ticket to turning this opportunity into a reality.

Instead of letting insurance plans and Private Equity take over dentistry's future, we're building a movement of MGE clients leading the way with high-quality, patient-focused care.

At the MGE DSO Summit, you'll learn, step-by-step how to build and manage multiple profitable practices that reflect your values and deliver real, sustainable growth.

**Seats are limited!
secure your place now!**

Contact Mike Menkhaus (mikem@mgeonline.com) or Dennis Dezelic (dennisd@mgeonline.com) today to register

What You'll Learn

A Complete Roadmap to Multi-Practice Success

This seminar offers **step-by-step guidance on how to build and manage your own Doctor-Driven DSO – the MGE Way!**

Whether you're just beginning to explore the idea of multiple practices or you're ready to take the leap, we'll cover everything you need to know.

Conceptualizing Your Vision:

- ✔ Define your goals and vision for a patient-focused, multi-practice model.
- ✔ Learn how to create an organization that reflects your values, ensuring quality care across all locations.
- ✔ Advice on corporate and financial set up and best legal practices.
- ✔ Learn how to involve non-dental family members and friends in your vision.

Finding the Right Opportunity:

- ✔ Identify and target the right practices for acquisition that align with your vision and growth strategy.

Acquisition Strategy:

- ✔ How to research and locate the best practices for acquisition.
- ✔ How to perform rapid, efficient (yet thorough) due diligence so you don't buy a lemon!
- ✔ Navigate the buying process with checklists and forms to ensure nothing is missed—from Letters of Intent to finalizing the deal.
- ✔ Practical tips for transitioning staff and onboarding associates to get your new practice productive immediately.

Turnkey Transition & Profitability:

- ✔ Learn the key steps to make your new practice fully operational and profitable from day one.
- ✔ Get comprehensive resources, including checklists, to ensure your practice runs smoothly from the start.
- ✔ Marketing strategies to ensure the new location is successful right out of the gate.

Efficient Multi-Practice Management:

- ✔ Discover how to manage multiple practices without disrupting your primary office or overwhelming your resources.
- ✔ Implement proven processes, procedures, and tools to ensure consistent quality of care and profitability across all your locations.
- ✔ Learn to leverage your team and systems for seamless operations, no matter how many practices you acquire.

Build Your DSO Team:

- ✔ Identify the right professionals—legal, financial, marketing, and operations experts—to help you every step of the way.
- ✔ We'll guide you through creating a team that supports your growth and ensures your Doctor-Driven DSO's success.

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Why Attend?



Expert Guidance

You'll learn from **experienced professionals** who have successfully built and managed multiple dental practices.



Proven Tools & Resources

Gain access to **VOLUMES** of **checklists, forms, and processes** that will simplify your journey.



No Guesswork

From selecting the right acquisition targets to running profitable, patient-focused practices, we provide **complete step-by-step support**.

BONUS MATERIALS:

Attendees will receive an exclusive manual with everything needed to acquire and run multiple practices.

This includes templates for Letters of Intent, Asset Purchase Agreements, staff onboarding guides, marketing plans, and more—all **designed to make your transition as smooth as possible**.

Reserve your spot today!

No joke – this seminar is limited to 40 attendees! Don't miss out on this once-in-a-lifetime opportunity to take your career to the next level. Join us in November for a hands-on, comprehensive seminar that will guide you from concept to completion—ensuring your success in building a thriving Doctor-

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Success Stories

““

Wow! This DSO Summit was hands-down the most helpful dental business information I have ever received. Thank you! Super excited to move forward and dream big!

J.M.

““

I was very impressed with the level of organization and material provided. The presentation was excellent and very relevant. I appreciate all the info. I gained a lot of practical and informational knowledge.

A.S.

““

It's amazing how you thought of just about everything in this subject. It has ignited our passion to grow/expand again. It was scary thinking of starting this process because all that's involved in growing.

This is just what we needed! Thank you!

K.P.

““

It's a big WOW for me after these four day seminars. My vision is now much clearer and bigger. I also feel more confident because I have a blueprint for achieving my vision. This seminar also helps me improve certain aspects of my current office to create a level of stability before opening the next one.

A.D.

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